

## **Intelligent Retail and Commerce**

ICTC's WIL Digital Intelligent Retail and Commerce course is a unique preparation for exciting careers in the retail industry. Students will learn about the role of digital technology in retail and disciplines such as customer experience, omnichannel, supply chain, and the Internet of Things. Students will explore professional opportunities and the skills required to grow their career.

Modules		Lessons	Learning Objectives	
Module 1	Introduction to Retail Innovation	<ul> <li>Fundamental Concepts of Retail and its System</li> <li>Future of Retail</li> <li>Retail Innovation and Three Main Reason for Innovation</li> <li>Impact of Covid</li> </ul>	Basic understanding of the fundamental concepts of retail: buyers, sellers, manufacturers, purchasers, technology providers, transportation providers, digital media promoters     Understanding the significance of the retail industry for Canada	Padlet Discussion Quiz
Module 2	Emerging Trends and Models in Retail	<ul> <li>Various Business Models, Technologies, and Approaches</li> <li>Four Cases for How Businesses Improve Consumer Experience</li> </ul>	<ul> <li>Basic understanding of the emergence of specific and trending technologies and commerce models</li> <li>Understand the ways in which retailers assess fit of technologies for their businesses – viability, feasibility, desirability</li> </ul>	Padlet Discussion Quiz
Module 3	Back-end Digital Transformations	Retail Decline     Case Studies of Retailer's Success and Failure	Appreciate the importance of innovation and adapting to forces of change     Describe the four key areas where back-end digital transformation are especially prevalent	Padlet Discussion Quiz
Module 4	Front-end Digital Transformations	<ul> <li>Customer Journey Experience and Design</li> <li>Experiential Retail</li> <li>Innovation Case Studies: Automotive and Food and Beverage</li> </ul>	Describe the four key areas where front-end digital transformation are especially prevalent	Padlet Discussion Quiz
Module 5	Rising Careers in Intelligent Retail	<ul> <li>Digital Transformation Spectrum</li> <li>Specific Skills and Aptitudes of Four High-Demand Areas of Specialization</li> <li>Three Success Stories from Leaders in Intelligent Retail</li> </ul>	<ul> <li>Basic understanding of the types of roles, responsibilities and challenges that exist within retail jobs</li> <li>Understand the demand on a macro and micro scale for business, engineering, and art graduates</li> </ul>	Padlet Discussion Quiz
Module 6	Shaping the Future of Retail	Essential traits of an Innovator	Understand the essential qualities of a member of the retail industry Understand the entrepreneurial mindset and its connection to the retail industry	Padlet Discussion Quiz

